



## Stephen O. Hansen, PCC | Associate

Steve brings over 30 years of practical, in-depth business experience drawn from past leadership roles as former COO and Director of Sales. He has extensive experience coaching in Fortune 50 to mid-size companies ranging from C-Suite executives to mid-level managers. He has coached in a variety of industries from global clients to companies in the private and public sectors. Industry experience includes healthcare, financial services, technology, manufacturing, insurance, engineering, biotechnology, automotive, government contracting, construction and telecommunications.

Steve works with leaders on executive and leadership development, strategic and systems thinking, productive communication, relationship building, navigating networks, and using influence to positively reach organizational goals. He helps leaders reach their desired outcomes by creating a trusting environment, deeper awareness of possibilities, and designing change that can be sustained. His approach to executive coaching guides leaders in behavior change by building on their strengths and focusing on their development needs, which are identified through inquiry and feedback from 360 interviews and assessments.

Steve's known for his warm, personal, and engaging style; he possesses excellent analytical, communications, and interpersonal skills and is a strategic and systemic thinker. He supports clients in reaching insights necessary for success by enhancing *what* they do with an emphasis on *how* they do it. By serving as a thought-partner, Steve elicits leader-generated solutions and strategies, and holds the leader responsible and accountable to their goals. The integration of "doing" and "being" is what makes outstanding leadership possible.

Recent coaching engagements include:

- President of a workers' compensation insurance company; part of a national insurance group;
- Executive Vice President of private client services at an international investment management firm;
- Senior Vice President, polyethylene business (C-Suite position) at an international chemical company;
- National Sales Director for a global healthcare company.

Steve holds a Bachelor's in Science from San Diego State University. He is also certified by the International Coach Federation as a Professional Certified Coach since 2009 and has served as an executive coach at the Center for Creative Leadership in San Diego for over ten years. He holds certifications in a number of psychometric and 360-degree multi-rater assessments.

<https://www.leadershipleveragegroup.com/contact/> Phone 858.312.1772